

# Compensation 101

## Executive...

is the 3rd rank advancement in Neways and should be one of your first goals. To become an Executive, you can either accumulate \$6,000 in volume (this includes all products sold thru your business, including your own personal purchases), or come in as a Manager and sign up 3 Supervisors or Managers in the first two months.

## Qualifying Executive...

is where you "qualify" as an Executive. As a Qualifying Executive, you need to be on Gold Direct Ship (\$150) and have a specific amount of volume in your business each and every month to qualify (see comp plan for details).

Qualifying Executives are entitled to a 25% bonus vs. a non-qualified Executive is entitled to only a 20% bonus (this bonus is on Affinity volumes - see compensation plan). Average Earnings \$100-\$500 per month!

## Direct Ship . . . .

is a commitment to purchase products of your choice each and every month, depending on what you and your household can personally use or sell. With over 250 products, you have lots to choose from and it's never necessary to stock a garage full of products (see Transfer Buying).

To maximize the Neways compensation plan, you will want to be on Gold Direct Ship (\$150) or Silver Direct Ship (\$100).

Every state has a different Direct Ship (DS) date, to find out yours, ask your sponsor or go to the Neways website.  
[www.newaysonline.com/usa](http://www.newaysonline.com/usa)

## Transfer Buying...

is where a consumer (that's you) transfers their buying power to buy products they are already using for themselves and their families from their own store. Instead of spending money at a public store for things you use every month such as shampoo, toothpaste, cleaning products and vitamins, you purchase these items from your own business - your personal Neways store.

This way you can have a home-based business where you can get your products paid for and at the same time take advantage of the legal tax benefits of a home-based business.

## Point Value (PV)...

is the value associated with a product versus its wholesale cost. Most products in Neways have the same point value as cost. This is important because if you are on \$150 Gold Direct Ship, you need to make sure you purchase 150 PV in products to qualify for bonuses.

## Car Qualified...

is where Neways pays for a car of your choice. First, qualify as a Senior Executive or higher for three consecutive months (a Sr. Executive has 3 Qualified Executive Legs). Second, earn at least \$2,000 per month for each of those three months. Third, submit a car bonus form to Neways along with proof of car purchase.

Neways pays up to \$1000 per month for Car Qualification and you can also use this bonus as a home office bonus to pay for home office needs.

## Two Checks a Month...

Neways' outstanding compensation plan pays 50% of commissionable volume back to the distributors. These commissions are paid through two Profit Centers, one called Multiplex and the other called Affinity.

Multiplex pays on the first 100 Personal Volume (PV) spent by individual distributors in their organization. A distributor's rank level (volume) determines the percentage of commission they are eligible to earn on their downline distributors. So the greater your commitment level, the greater your rebate.

Affinity pays on the Personal Volume (PV) greater than 100, including a distributor's own purchases over 100 PV per month.

With many compensation plans, a singular distributor occupies a paid level. With Neways through a feature known as compression, we allow our distributors to achieve optimal commissions in both the Multiplex and Affinity Profit Centers.

## 50% Productivity Bonuses...

are paid out when you're on \$150 Gold Direct Ship, and you enroll a new distributor on \$150 Gold Direct Ship. You then earn a FIFTY PERCENT commission on each of your new distributor's Multiplex volume!

Even more, by participating on \$150 Gold Direct Ship, you'll have the opportunity to place your new distributors anywhere within your organization and receive the Productivity Bonus on the new distributors' first Direct Ship orders when they enroll on Direct Ship at the time of signup. This bonus is a great way for a new distributor to make money right away!

## New Distributor Bonuses...

1. Free Enrollment - no sign up fees!
2. Free Starter Kit - includes catalog and other basic essentials!
3. Free Product with initial order!
4. Solid Start Program - accelerated start for those who are serious about building a Neways business. Ask About Solid Start Supervisor or Solid Start Manager to earn more money quicker!
5. Executive Leadership Transfer Program - an established networking leader can join Neways at their previous qualified rank for an instant advancement to a Neways leadership rank!