

“Do the thing, and you will get the energy to do the thing.”
-Emerson-

Congratulations Group!

We would like to congratulate all the new . . .

Executives: Stephen Woroniecki, and Michael Duckworth.

Managers: Leonard Eckman.

Supervisors: Tina Torres, Dick Hill, and Jim Purvis.

Keep up the great work – there’s more to come!

Words for Thought

“The mind in itself and in its own place can make a hell out of heaven or a heaven out of hell.”

-John Milton-

Top Ten Reasons to Try Kurt’s New Automated Mailing System

- #10 Without all those paper cuts, you can save money on band-aids!
- #9 In case you’re arrested, you will have fingerprints available on your index fingers.
- #8 Eliminate that tingling sensation in your left bum after sitting for hours.
- #7 Save the UPS guy\gal from claiming Workman’s Comp. due to lower back strain from delivering those boxes of new letters.
- #6 Have more time for fun - that would be any other activity!
- #5 Substantially reduce landfills by not having to throw out those little plastic stamp containers.
- #4 No more creating fear in the eyes of your local post-office professionals when you go to mail your letters.
- #3 Without those waxy pages the labels are affixed to you’re less likely to step on one, slip across the carpet and hit your head on the desk in the home office.
- #2 No more risk of carpal tunnel syndrome from repetitive label and stamp applying motion.
- #1 No more having to tell your Sponsor “My dog ate my letters!”

On a More Serious Note . . .

We realize that there are going to be some changes and growing pains with the implementation of Kurt’s new automated system including the cost. We appreciate all of you out there that have been utilizing the system any way you can by purchasing copiers, printing your own letters, stuffing your own envelopes, etc . . .

We would also like to thank Kurt and his wife Gail for creating a great mailing system that works! In doing so, we need to realize that with a business that is designed to create time freedom, time freedom was not what Kurt or Gail have had a lot of. They have been spending the majority of their time as a fulfillment center and in turn helping us all succeed.

So, in creating this new improved system, Kurt and Gail are not only saving themselves time but may be giving us a great gift as well.

If we are to look at the system in a positive way, there may be many, many benefits we are not seeing yet. Consider this: the system will create a much more professional system to offer to all of our new associates (who wants to really stuff, stamp and label anyway?). All of us will have more time available to talk to and support our new associates and downline – the time savings can be anywhere from 2 to 6 hours per week in a business that can be built on 10 hours per week.

With professional consistency across the group there will be a higher quality of letters and envelopes attracting a higher quality of prospect. Imagine more sign-ups due to the ease of the system and professionalism of letters. How about the best possible response results that we can get! The new prospects we have already offered this system to have been very, very responsive! Very responsive!

The new system may cost a little more but this business does work and does pay off, we have personally witnessed it for ourselves as well as for others. You shall be compensated for all your efforts! This is the beauty of a good system.

So just relax and envision the system working out perfectly for you and your downline.

Make sure that you have a copy of the order form for Trinity Printing for Dwight Benson's group. The printer has a small supply of Dwight's names for this quarter available for you to try out the system.

✂ ✂ The Willingness to Change ✂ ✂

-borrowed from Richard Carlson's book "Don't Worry, Make Money"

"In his wonderful book *Success Is No Accident*, Dr. Lair Ribeiro makes a statement that rings true to my ears and has been proven repeatedly throughout history. He says, "If you go on doing what you've always done, you'll go on getting what you've always got."

Sometimes, in order to create positive things in your life, you need to make some changes in the way you do things. The world isn't going to suddenly reward you by changing its conditions. Instead, *you* must alter the way you approach certain challenges.

In every business there are things we must deal with. There are things we can change, that we have some power to control. There are things that are absolutely beyond our control. Yet how often do we spend our time and energy doing absolutely nothing about the things we do have some control over, while whining and complaining about those things we can't do anything about? Often, because we have our priorities twisted in the wrong direction, we end up chasing our tails and wasting time.

Once we change gears, put these factors into proper perspective, and focus only on those things that we have some capacity to control, it's easy to get back on track. "

¶ ¶ ¶ Did You Know? ¶ ¶ ¶

Researchers in Australia have discovered that one weekly serving of fish protects against age-related macular degeneration, the main cause of blindness.

The link between fish and eye health was discovered by Wayne Smith, M.D., of Australian National University and published in the *Archives of Ophthalmology*. He observed the eating habits of 3,500 older adults and found that those eating one fish meal per week had the healthiest macula, a thin sheet of cells in the center of the retina that makes

sense of what we see. The omega-3 oils found in fish are one possible explanation for these vision benefits. The researchers theorized that a fish dinner helps replenish these special oils, which are also contained in the eyeball. – Source About Health, Fall 2000 issue

Omega-3 has also been found to help your body maintain normal cholesterol levels. Try Neways Nature's ScienCeuticals *Omega-3 EPA* #2730, \$12.50. Or from the Life Sport System try the EFA Recovery Plus, #4500, \$33.60 which also includes flax seed oil and evening primrose oil.

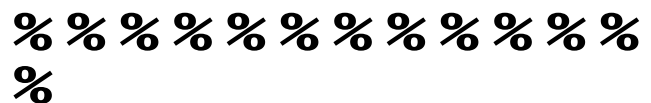


New Website!

Karl and Signe have a new website: www.ineways.com/nichols. Feel free to check it out over and over again as this makes the counter at the bottom go up and it looks like we are really, really busy!

Currently orders can be made on the distributor websites but only at retail pricing. Distributors themselves can order wholesale online at www.newaysonline.com.

If you would like to set up your own Neways' webpage, go to newaysonline.com, fill out the form and submit. Feel free to call us if you need help setting it up. Right now cost is free!



How to Contact Us

Send us your email address and receive our newsletter via email!

Toll-free Phone: 1-888-787-0461

Local: 1-602-787-0461

Fax: 1-602-787-0404

NEW! IMPROVED!

EMAIL ADDRESSES AND WEBSITE

Email - Karl: knic4@qwest.net

Email - Signe: signes@qwest.net

www.ineways.com/nichols

Margie's website: Crowndiamond.net

Go Diamond Call; Tuesday 8:00 p.m. Mountain Time 512-305-4646

Michael D'Avalio's email blast: E-mail him at m@indneways.com and ask to be included on his list be sure to include your ID number.