

# The Nichols Newsletter

May 2004  
Edition No. 49

**“Do the Thing and You Will Get the Energy to Do the Thing” – Emerson**

## **April Rank Advancements!**

**Executives:** Julie Burkle, Linda Lanns, Patricia Smith and World Wide Solutions, Inc.

**Managers:** John Biron and Danielle Madeiros

**Supervisors:** Eldon Alvis, Benita Holman, Jo Anne Fisher, Hisako Carty, Harry Ray, Ronald Keever, Rich Morrison and Mary Lou Bors

## **Top Ten Volumes – April**

1. Helen Chamlee
2. Linda Lanns
3. Billie Hatzenbuehler
4. Karl and Signe Nichols
5. Richard Frato
6. Iva and Barry Poole
7. Patrice Walters
8. Walter (Bud) Berryman
9. Ronnie Patee
10. Renny Crenshaw

## **Congratulations to April's Top Ten Volume Achievers!**

## **Words for Thought**

"Don't beg people to get involved in your business!! There's no one person you have to have. You've got the whole world to advertise to. How much time have you got to waste on anyone who is NOT interested? Zero!

If you think they would be a valuable rep in your organization; stick with them till you get them to look at the business, then let them decide and you go onto someone else. NEXT!! We are only interested in talking to people interested in our product, service, or opportunity. This does not apply to everyday life but it certainly applies in business!" - **Leon Brickey**

## **!!Training Call Announcement!!**

The next Woods-Nichols Call will be **Monday, May 24th at 6 p.m. Pacific, 7 p.m. Mountain, 8 p.m. Central and 9 p.m. Eastern!**

Dial (620) 584-8200, access #9649

*This call is rebroadcast for 30 days.*

## **Hawaiian Noni Juice – Primary Uses**

Following are just a few of the things that Hawaiian Noni Juice has been found good for:

- Lowering high blood pressure
- Working with melatonin and serotonin to help regulate sleep, temperature and mood cycles
- Increasing body energy
- Acting as an anti-inflammatory and anti-histaminic agent
- Alleviating pain
- Having antibacterial properties that can protect against digestive and heart damage
- Inhibiting precancerous function and growth of cancer tumors

***Noni also has the following characteristics:***

- Works synergistically with other food supplements and/or medications
- Probably helps with prevention, and works optimally in conjunction with other antioxidants
- Helps animals heal faster
- Stimulates the production of T-cells in the immune system. T-cells play a pivotal role in fighting disease
- Acts to enhance the immune system involving macrophages and/or lymphocytes, which are a vital party of your body's natural defenses
- Been shown to combat many types of bacteria

***Summarized from Noni Juice: The Tropical Fruit with 101 Medicinal Uses***

## **Official Neways Business Cards**

Interested in ordering Neways business cards with the official and approved Neways logo? Contact Dennis at Copies Plus in Utah either by calling or emailing. The cost for 500 cards is \$69.95 and it takes about 10 business days to receive.

If you email Dennis at [dennis@copiesplusprinting.com](mailto:dennis@copiesplusprinting.com) he can send you a "proof" of what the cards look like via email. Or call him at (801) 489-3456 to discuss over the phone. **Note:** Previously recommended Whitehead Printing is no longer printing Neways business cards.

## **Get Your Free Neways Website?**

Did you know that you can get a **free** Neways website?

Go to [www.newaysonline.com/usa](http://www.newaysonline.com/usa). You must have a nondisclosure agreement filled out and on file. After you receive notification from Neways with your pin number to access the website, go to the **Resources** section and choose **Ineways** and **Create New Website**.

*Hint:* Adding a picture of yourself (not your neighbor (unless they're famous)) to your site is very valuable and business worthy. People you are doing business with, love to see what other people look like and a picture adds a personal touch. A picture can be added at any time so don't wait to get your website!

Benefits of a Neways website are that prospects can sign up as Distributors or Preferred Customers and are able to order products from your site.

*Option:* You can determine your site as a wholesale or retail site for internet marketing purposes.

## **Green Qi Product Use**

The most effective way to use the new Green Qi Product is to mix it with 8 ounces of clean, clear water and drink on an empty stomach.

Do not consume anything for half an hour except for water after drinking the Green Qi. It has been discovered that mixing the Green Qi with liquids other than water can affect the effectiveness of the ph balancing benefits to the body. Further, mixing only with water and allowing time to digest the mixture carries the product better into the digestive system.

The wonderful side effects Karl and Signe have noticed from this product are that it has helped curb our appetites and has heightened our morning energy levels. It has also lessened our dependence upon coffee.

Further, while we were having our yard redone, Karl gave the contractor a three day sample of the Green Qi. He used it for three days with a noticeable difference in his energy level through out the day.

After he ran out of his sample, he knocked on our door every mornings while he was working on the yard just so he could have a glass of Green Qi! He has become a Preferred Customer at this point and not only that, he signed up and ordered products from our free Ineways website.

## **Direct Ship Ordering Tips**

To ensure you qualify for full commissions, always verify that your PV or Point Value is at the Direct Ship Level you want (\$50, \$100, or \$150).

For example, if you are on Silver Direct Ship, make sure that your PV is equal to \$100. Most Neways products are equal in PV and Wholesale cost; however, some products such as the cleaning products do have some differentiation. Notice that your price list has three columns (PV, Whsl and Retail) - Dish Soap is \$4.60 PV and \$6.60 Wholesale – a \$2.00 difference which could short your Direct Ship Volume, not qualifying you for bonuses.

*Note:* Sales aids such as catalogs, videos, cassettes, and brochures do not have any Point Value although they are tax deductible so keep records of the sales aids you purchase.

## **ProAttitude Line**

There are no longer any restrictions on the ProAttitude Line! This means that anyone can order these products and the requirement for "membership" has been lifted. Other products that can be sold in complimentary offices/stores are the Neways Fitness and Aromatherapy products.

## **Phillip Day Tour – The ABC's of Disease**

World-renowned health reporter, lecturer, and author, Phillip Day, will be touring the U.S. this June in the following states: Arizona, California, Idaho, Colorado, Minnesota, Wisconsin, South Carolina, Utah, Oklahoma, Illinois, Georgia.

In bullet-proof format, find out about the leading 50 diseases and how to protect yourself and your family from them, using simple, proven and scientifically researched NATURAL, non-toxic and non-invasive methods.

This is a wonderful presentation to attend and to bring individuals interested in learning more about their health, more about the Neways nutritional products and to learn a lot about how nutrition affects disease.

To find out if Phillip will be in your area, go to [www.campaignfortruth.com](http://www.campaignfortruth.com) or call (208) 524-2136. Tickets are \$10.

## **How To Contact Karl and Signe**

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Success can be yours at

[www.wealthbuildingkit.com](http://www.wealthbuildingkit.com)