

# The Nichols Newsletter

January 2004 – Part 2  
2004 Convention Edition  
Edition No. 45.5

“Do the Thing and You Will Get the Energy to Do the Thing” – Emerson

## New Products Announced At Convention!

### **Ultra Hold Sculpting Gel, #3043**

\$7.70 pv/wholesale  
\$10.95 retail

### **Ultra Hold Sculpting Gel Samples, #3050**

\$12.95 wholesale/retail, no pv

### **NEW Maximol Solutions, #1835**

\$27.95 pv/wholesale  
\$38.95 retail

### **Maximol Brochure, #0574**

\$3.50 wholesale/retail, no pv

### **New'd Nails Nail Polish Remover, #4010**

\$5.70 pv/wholesale  
\$7.98 retail

### **LD Super Natural Wet/Dry Foundation, #9888**

\$19.50 pv/wholesale  
\$26.90 retail

### **Nerola (Aromatherapy Perfume), #2895**

\$49.95 pv/wholesale  
\$69.95 retail

### **Winter 2004 Supplemental Catalogs, #0699**

New Products Supplemental Catalog  
\$.25 each wholesale/retail, no pv

### **2004 Product Catalogs, #0707**

\$1.75 each, wholesale/retail, no pv

### **Primetime (January), #013401**

\$.65 each wholesale/retail, no pv

### **Us Pricelist, # 0001**

\$.15 each wholesale/retail, no pv

## New Items Not Available until February

### **Neways Green Qi (key), #1710**

\$29.80 pv/wholesale  
\$42.95 retail

### **New and Improved Mass Advantage, #4511**

\$29.90 pv/wholesale  
\$42.95 retail

### **Maximum Force Energy Bar, #4520**

\$25.00 wholesale  
\$17.50 pv

\$35.45 retail

### **NEWays Generations Backpack and Diaper Changing Pad**

\$9.95 wholesale/retail, no pv

## 2004 Convention Award Winners

*\*individuals in the mailing system*

### Rookie of the Year

*Jim Burden\**

### Most Improved Distributor

*Ronald & Alessandra Vigard\**

### Humanitarian Award

Dr. Joel Singer

Cathy Lok

Margie Aliprandi

### Team Neways

*Kurt & Gail Meyer\**

*Norman & Mary Woods\**

*Karl & Signe Nichols\**

Charlene & Daniel Gilbertson

Margie Aliprandi

Billie Jo & Will Fiege

Ann & Bill Goodrich

*Dwight Benson\**

Michael D'Avolio

### Distributor of the Year

*Kurt & Gail Meyer\**

### International Distributor of the Year

Michael D'Avolio

### **Attitude of Gratitude**

Ivy & Norma Johnson  
Ivy & Gayle Johnson III  
*Dwight Benson\**

### ***Lee & Ruth Lipscomb\****

Libby Johnson  
Charlene & Daniel Gilbertson

### **Best Leadership Support**

Michael D'Avolio  
Junae Sinclare & Ernest Moniz  
Ivy & Gayle Johnson III  
Libby Johnson  
Sandy Walters

### **President's Cup**

Ivy & Gayle Johnson III

### **Bull of the Woods**

*Karl & Signe Nichols\**

### **Dee's Golden Key**

Billie Jo & Will Fiege  
Ivy & Gayle Johnson III

### **New Diamond Ambassador**

Donna Wood  
Ronald & Alessandra Vigard

### **Top Recruiter**

*Kurt & Gail Meyer\**

### **Highest Group Volume**

Vicki Queen  
Junae Sinclare & Ernest Moniz

### **Diamond Initiator**

Sandy Walters

### **2003 Distributor Support Team**

Ann & Bill Goodrich  
Ron & Vicki Channell  
*Karl & Signe Nichols\**  
Junae Sinclare  
Doug & Susan Stoddard  
*Dwight Benson\**  
Billie Jo Fiege  
*Kurt & Gail Meyer\**

### **2004 Distributor Support Team**

Ann & Bill Goodrich  
Ron & Vicki Channell  
*Karl & Signe Nichols \**  
Junae Sinclare  
Billie Jo Fiege  
Michael D'Avolio  
Libby Johnson  
*Lee & Ruth Lipscomb\**

### **Crystal Diamonds**

Margie Aliprandi  
Ivy & Norma Johnson  
Rick Bazzill  
Michael D'Avolio  
Billie Jo & Will Fiege  
Sunny Hand  
Libby Johnson  
Cathy Lok  
Dr. Joel Singer  
*Kurt & Gail Meyer\**  
Ann & Bill Goodrich

### **Rising Star**

Lisa Albers  
*Karen Balzer\**  
Adam Geiger  
Mary Hughes  
Wendy Langfield  
Monique Myrick  
Carolyn Shelnutt  
Randy Smith  
Doug & Susan Stoddard  
Sandy Walters

### **Joe Hornsey Memorial Leadership Award**

Billie Jo & Will Fiege

### **Convention Speakers**

- Noah St. John, Permission to Succeed  
[www.successclinic.com](http://www.successclinic.com), 978-957-9999

The Permission to Succeed System shows you in plain, simple language the underlying reasons you're holding yourself back from success and a practical, integrated system that removes the causes of the fear of success and self-sabotage for good.

- Chris Wollams, author of Everything You Need to Know To Beat Cancer and The Tree of Life: Everything you need to EAT to help you Beat CANCER [www.iconmag.co.uk](http://www.iconmag.co.uk) +44 (0) 1280815166

- Dr. Samuel Epstein, [www.preventcancer.com](http://www.preventcancer.com)  
Founder of the Cancer Prevention Coalition, Dr. Epstein is an expert on the causes and prevention of cancer.

### **How To Contact Karl and Signe**

**Address:** 24016 N 65th Ave, Glendale, AZ 85310  
**Email:** karlnichols@cox.net, signenichols@cox.net  
**Phone:** (623) 594-9554, Fax: (623) 594-9544