

Do the thing and you will get the energy to do the thing - Emerson

✦ **December and January Were** ✦
Extraordinary!

We would like to congratulate all December's new: *Executives*: Jeff Bitz, Sandra Pickens, and John Buckley *Managers*: Mary Sorensen; *Supervisors*: Howard Myer, Denis Wolcott, Gerald Anders. Lloyd Nissley, Robert Greenier, and Daryl Hostetler

And January's new: *Executives*: Earl Troyer, Harry Wyche, Daniel Klein, Wesley Barager, Charles Sebree, Mathew Hunt, Melvin Maracle, Tina Torres, Daryl Hostetler, Michael Sadowsky, Scott Lyons, and G. J. Velis *Managers*: Henry Wujcik Jr., and Kristi West *Supervisors*: Rodney Harnish, Katie Anderson

**Keep up the great work – there's more to come
in 2001!**

<p>Keep Those Nearby Happy And Those Far Away Will Come. -Buddha</p>
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CONVENTION 2001

Go For the Gold!

Anyone who went to the Newways Convention 2001 in Salt Lake City, couldn't help but get EXCITED! The Newways family absolutely puts on conventions with a large amount of class and fun and style and it's always great meeting new friends and reuniting with the others.

The Mowers were wonderful hosts and one can't help but feel very loved and taken care of and part of a family. Not to mention that Tom Mower is very entertaining - quite a comedian and a riot to listen to and watch.

There was so much to learn and some amazing teachers including Bob Proctor, Bob Burg, Samuel Epstein and Phillip Day were there. Of course, all of us having a front seat row was just

another bonus. Thank you to Gail Meyer for ordering seats early!

Some of the common themes and comments of the convention were "Help your downline succeed", "Thank you to Bob Proctor and the You Were Born Rich Seminar", and "The most important distributor is your first distributor". Good words to live by don't you think?

Furthermore, the new products released are awesome and featured in this month's Prime Time. If you would like additional information on any of the new products, you can go to Newaysonline.com and click on the new-products section or order the individual Fact Sheets for even more details.

By far the best part of the Convention was that there was overwhelming proof that the mailing system IS working!

Norman and Mary Woods won the Rookie of the Year award, Dwight Benson won the Most Improved Distributor award and Kurt and Gail Meyer won both An Attitude of Gratitude and a Crystal Diamond award. How's that for proof?

**This is the business, this is the company and this
is definitely the right system!**

**The Newways Convention 2002 is in
Nashville, Tennessee and we hope to see
you there!**

Qualifying for Rank Advancement

-A note from the Woods-

To qualify for Advancement in Item 2 (Affinity "Wealth-Building" Profit Center) of the Compensation Plan, you must purchase over \$100pv (products only) for the month you qualify. This applies to Advancement from Consultant through Executive.

Once you reach Executive Level, Newways expects you to be on \$150 GOLD DIRECT SHIP to receive your checks from both sides of the pay plan. By doing this you qualify for all your commissions and setting a good example for your downline. Let's get with the program and **GO FOR THE GOLD!**

Product Knowledge – Did You Know?

This month's featured product is Saw Palmetto or *Serenoa repens* named after the noted botanist Professor Sereno Watson of Harvard University.

It has been found that chemicals in Saw Palmetto berries inhibit the conversion of testosterone to dihydrotestosterone (DHT). DHT is a hormone that helps sperm reach maturation and promotes a healthy prostate. DHT levels are often exaggerated in men with benign prostate enlargement.

Studies also show that Saw Palmetto extract has anti-allergenic and anti-inflammatory activity. Some of Saw Palmetto's primary modern uses are for anorexia, irritable bladder, immune deficiency, ovarian and uterine pain, polycystic ovary disease, chronic bronchial irritation, mild asthmatic chronic obstructive pulmonary disease, pelvic congestion and chronic irritative cough.

-information found in David Winston's book *Saw Palmetto for Men & Women*

Saw Palmetto is available through Neways' ScienCeuticals line # 2739.

Go For The Gold Program Extended

- You must be on Gold or Silver DS.
- You then qualify 40 percent of the first month's \$100 from all NEW distributors who you sign up on ANY DS. (This only applies in the month of recruitment.) The sponsor's immediate upline will receive 10 percent of the first month's Multiplex.
- If you are involved in the You + 1, you will still be able to have your 4,096 people at the end of 12 months if everyone is committed, and people can start making as much money as they spend per month in their first month with Neways.
- This will give you an incredible jump-start on recruiting. The promotion is valid from January through the end of May.

You + the Power of 1 = \$40 for every new distributor you sign up on ANY new DS.

Any income statements are for example purposes only. Individual experience and income will vary according to personal effort. All dollar amounts are in U.S. currency.

Dr. Suess Had It Figured Out

“One day you will read
In the National Geographic
Of a faraway land
With no smelly traffic
In those green-pastured mountains
of Fotta-Fa-Zee
Everybody feels fine
At a hundred and three
'cause the air that they breathe
Is potassium-free
And because they chew nuts
From the Tutt-a-Tutt Tree
This gives strength to their teeth
It gives length to their hair
And they live without doctors with nary a care”

-Dr. Suess

You're Only Old Once



Nichols Corner – Suggested Reading

You Were Born Rich by Bob Proctor

Bob Proctor's international best-seller, *You Were Born Rich*, guides you through all the major principles you must understand in order to unlock the vast wealth of potential buried inside of you.

You will learn:

- What money is and how you can attract more of it
- How to become co-creator of your own destiny
- The role of faith in your success
- How to build prosperous images in your mind that translate into magnificent results in your life
- The Law of Attraction – why some people keep attracting negative results and others always seem to attract positive results
- The method for developing The Razor's Edge that will allow you to become a champion
- The Vacuum Law of Prosperity – why you must release the old to make room for the new

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