

# The Nichols Newsletter

August/September 2003

Edition No. 41

**“Do the Thing and You Will Get the Energy to Do the Thing” – Emerson**

## **July & August Rank Advancements!**

**Executives:** Bert Riedel, James Kelley, Thom Outen

**Managers:** Ed Loppnow III, Julie Earl, Tom Workman, Helen Chamlee

**Supervisors:** Charles Plummer, Benda Schwartz, Mark Hlinak, Karen Kusey, Mary Morgan, Edward Lenhart, Gina Serna, Edgar Thomson, Rich Bergeron, Troy Hampton, James Carper, Anthony Black, Dale Fatlan, George Hando

**Please Note:** All rank advancements and name spellings are for the month of July and August as defined on our Newways Downline Report.

## **NEW!! Top Ten Volumes – July NEW!!**

1. Jim Purvis
2. Ruth Stewart
3. Victor Angeli
4. Richard Frato
5. Cindi and Bob Johnston
6. Stephen and Helen Chodroff
7. Biann Waise
8. Sylvia Chamlee
9. Jill Turpin
10. Terry Sallee

## **NEW!! Top Ten Volumes–August NEW!!**

1. Victor Angeli
2. Sylvia Chamlee
3. Stephen and Helen Chodroff
4. Billie Hatzenbuehler
5. Jeff Sernett
6. Peter Kourtis
7. Richard Frato
8. Russ Peterson
9. Geri and Mike Caldwell
10. Stephanie Pflasterer

## **!!Training Call Announcement!!**

The next Woods-Nichols training call is scheduled for **Monday, September 29<sup>th</sup>** at 6 p.m. Pacific, 7 p.m. Mountain, 8 p.m. Central and 9 p.m. Eastern!

**Dial (620) 584-8200, access #9649**

*All calls are rebroadcast for 30 days*

## **Announcing Two New Contests!**

**Top Personal Group Volumes.** The distributor with the highest accumulative Top Personal Group Volume for the months of September, October, November and December will receive from Karl and Signe a personal data assistant (PDA) which is a small handheld information computer compatible with Newways' Presentation Gold (valued greater than \$250).

**Most New Front Level Distributors.** The distributor with the most accumulative new front level purchasing distributors signed up for the months of September, October, November and December will receive from Karl and Signe a PDA compatible with Newways' Presentation Gold (valued greater than \$250)!

**Details.** Double points will be counted for new distributors signed up on GDS. Contests are open to ALL active distributors in Karl and Signe's downline. Highest volumes are based on personal group volumes. Preferred customers, retail customers and sign ups without orders do not count. If a distributor is not interested in a PDA, then an equivalent prize will be awarded. Anyone Can Win!

## **Happiness Is a By-Product of Activity**

Happiness lies in the joy of achievement, in the thrill of creative effort. The human spirit needs to accomplish, to achieve, to triumph to be happy. Happiness does not come from doing easy work but from the afterglow of satisfaction that comes after the achievement of a difficult task that demands your best. Your personal growth itself contains the seed of happiness. You cannot pursue happiness by itself.

There is no happiness except in the realization that you have accomplished something. Happiness thrives in activity. It's a running river, not a stagnant pond.©

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*Originally rec'd via email from Michael D'Avolio*

## **Overheard Conversation**

**A recently overheard conversation between our 14 year old and his best friend:**

**Friend:** "I feel sorry for you, you don't have any junk food in your house"

**Reply:** "Oh, it's not ME you should feel sorry for!"

## **My Favorite Product**

*We have three really great testimonials this month. We hope you enjoy them and thank you to Frances, Bob, Charles and Maverick!*

"Do We Have a Testimony?! My husband, Bob, and I have been avid users of the Neways' Products for over three years.

We are SENIOR, SENIOR citizens. Because of our dedicated use of Neways' Products, our faces don't give this away as much as the skin on the inside of our arms. The skin on the inside of our arms at times looked like double crepe paper - Dead giveaway as a sign of age.

I assumed that ENDAU was a product for our younger sisters and brothers, so much so, I gave the ENDAU from our Convert Your Life Pack to a daughter approaching menopause.

However, one of the recent Go Diamond calls prompted me to order the ENDAU on our June DS. We began using ¼ to ½ teaspoon of ENDAU each morning beginning July 1st. Last week, simultaneously, Bob & I remarked how much better the skin on our arms looked. Since ENDAU was the only new product added, I referred to the Nutritional Desk Reference to read about ENDAU. Sure enough, there it was, "ENDAU also contains ingredients to protect aging skin. . . .".

To all seniors or everyone I urge you to order and use ENDAU! It is a marvelous product where you see the skin results immediately and other results not as apparent in the beginning use."

*- Frances & Bob McDaniel, Parachute, Colorado*

"Anyone who has ever lived on or visited the Texas coast in the summer time knows what hot weather is all about. Yeah, I know it's not as hot as Arizona but it is usually in the mid 90's and 90% humidity! I mow a good sized corner yard with a push mower once a week. I just got some EFA Recovery Plus and took three capsules about one half hour before mowing. I couldn't believe the difference; not only did I recover from this little chore faster, but I didn't get as drained to begin with. I'll never be without EFA Recovery Plus, it really works as advertised."

*- Charles Shoemate, Freeport, Texas*

"My name is Laurent "Maverick" Gaudreau, I am 77 years of age and I am addicted to the Grand Canyon! In fact, my wife Shirley and I live on the South rim which is living about as close to this beautiful creation as one possibly can and not only that, I hike it every chance I get. But I have to tell you that now that I am on the Neways products, I have been able to complete my 24 mile trek from the North rim to the South rim in a time period FOUR hours less than I previously could and with less desire to sleep with my eyes open along the way!

My usual hike took me 16 hours to complete but after taking 6 tablets of Ming Gold before my start and 6 tablets six hours later at Phantom Ranch, I shortened my adventure to a 12 hour tour and did not feel my usual exhaustion that evening!

I attribute this amazing success to the Neways products and specifically to Ming Gold! My routine consists of two stops along the way to eat about 7.2 miles apart and before I was taking Ming Gold, I wanted to sleep about an hour or so into the hike and could barely make it lunch. Now I find myself energized and alive and I am amazed at the four hour difference Ming Gold has made for me! Thank you Neways, I love what Ming Gold has done for me."

*- Laurent "Maverick" Gaudreau, The Grand Canyon, Arizona*

**Thank you again Frances, Bob, Charles and Maverick! Please consider sending your testimonials directly to Neways to be published in the Neways Prime Time Magazine so you can share your information with as many as you can!**

## **Neways Facial Toner**

Disappointed because Neways doesn't make a facial toner? Don't be, there is something better that Neways has to offer. Take a cotton facial pad, add a couple drops of Eliminator mouth wash and add a couple drops of Essential oils. Use Lavender for a wonderful clean, moisturizing effect, Tea Tree for acne, Orange for moisture, Cypress for just an amazing clarifier. With the wonderful effects of the Eliminator and Essential Oils, you will never want for another toner again.

Note: When the Eliminator is new, the Peppermint can be a little strong so allow the Eliminator to breathe and the Peppermint to dissipate a bit before using it on your face.

## **How To Contact Karl and Signe**

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