

The Nichols Newsletter

April 2004
Edition No. 48

“Do the Thing and You Will Get the Energy to Do the Thing” – Emerson

March Rank Advancements!

Executives: Joan Schomp, Michael Martin, Elizabeth Carter, Wendy Campbell, Carla Stripe

Managers: Stacey Sanford, Sheila Myotte, Leonardo Oyervides, Dixie Gerdes

Supervisors: Jack Copen, Ronald Medlock DC, Jose Hinogiante, Errol Seales, Rachel Falk, Linda Ingham

Our apologies: Last month, we had the Supervisors and the Managers transposed. Gina Serna and Kenneth Gibson should have been Managers and Alfred Garr and Vernon Walter should have been Supervisors.

Top Ten Volumes – March

1. Iva and Barry Poole
2. Elizabeth Carter
3. Richard Frato
4. Billie Hatzenbuehler
5. Helen Chamlee
6. Geri and Mike Caldwell
7. Julie Burkle
8. Karl and Signe Nichols
9. Ronnie Pattee
10. Walter (Bud) Berryman

Congratulations to Top Ten Volumes!

Everyone is really working hard and as we were calculating the top ten volumes for March we really noticed how much they had increased! Excellent work and a job well done to each of you!

Congratulations Iva and Barry!

We would like to personally recognize Iva and Barry Poole as they have been in the number one space for the Top Ten Volumes for the last three months and have been one of the Top Ten Volume achievers since the October newsletter. This is a tremendous accomplishment and we know that they both have been persistent, patient, positive, wonderful product users and have persevered!

!!Training Call Announcement!!

The next Woods-Nichols Call will be
Monday, April 26th at 6 p.m. Pacific, 7 p.m. Mountain, 8 p.m. Central and 9 p.m. Eastern!
Dial (620) 584-8200, access #9649

Orangutans & Aromatherapy Treatments

Submitted by Karen McGowan, Distributor in Tucson, AZ – Thanks Karen!

From Yahoo! News Wednesday, December 3, 2003
DENVER - The Denver Zoo's four orangutans smell pretty good these days; they're getting daily aromatherapy treatments. That means the 20-year-old ape Mias gets chamomile on his right ear, basil and angelica on his nose, and fennel, eucalyptus and frankincense on his forehead.

Keepers say the treatment has helped alleviate symptoms from allergies and an upset stomach.

In Allie's case, the 8-year-old primate became depressed when her mother died two years ago. She stopped acting like the silly adolescent she was before her mother's death, but that changed when she started receiving daily aromatherapy.

"When you see how goofy they are, this is how it should be," keeper Rhonda Pietsch said as Allie played in her cage after an oil treatment.

Practitioners of aromatherapy say their oils extracted from plants promote physical, spiritual, and emotional health. The Denver Zoo is believed to be one of the first to try it out on animals.

Neways' Aromatherapy is very effective and you're sure to find results. If you have not tried it yet, start with Lavender, Orange or one of the specific blends. You can mix with Refresh, Tangible Massage Lotion, Exuberance, Mixing Oil, or Tender Care.

Verify Phone Numbers/Addresses Online

Are you having trouble with changed phone numbers or verifying addresses of your prospects? Give this website a try: www.anywho.com. We have been able to verify phone numbers and addresses for all sorts of folks on this site. This site was a suggestion of the fulfillment center. Thank you Theresa!

Nerola Brochures are Available

The Nerola brochures for the new Aromatherapy Perfume are now available and are very attractive! The order number is 0599 and they are priced at 10 for \$3.50.

My Favorite Product

Submitted by Debbie Webber

In June 2003, I signed up with Neways. I wanted to support my daughter and her efforts never realizing it would benefit me. I was suffering from nummular eczema. It is circular, dry, scaly patches that look really ugly. This condition started in the year 2000 and I was 47. I tried topical applications, like steroid creams. When I changed my personal care products to Neways my skin started to improve.

Doctors will tell you there is no cure for eczema. Scientific fact will support the fact that 90% of eczema is caused by dairy, but I have not changed my diet. I have only changed to Neways. To treat my eczema I use Refresh Bath and Shower Gel, Tangible Massage Lotion mixed with Lime essential oil. It is March 2004 and my eczema is gone. I still have outbreaks, but they are smaller, less red, don't last as long and don't itch as much. I thank God for Neways and my daughter and where this journey will take me. I hope this helps someone else who may be suffering.

Send Us Your Testimonials!

If you have a favorite product or testimonial about any of the products, please email it, fax it or send it snail mail to Signe for the next Nichols Newsletter! I understand **My Favorite Product** is the most anticipated section of the whole newsletter so have your name in lights, make a difference, participate, and if nothing else help Signe out!

Excerpt From "Lead the Field"

By Earl Nightingale

Today's Greatest Adventure

We've defined success as the progressive realization of a worthy goal. The purpose of this message is to tell you of a wonderful way to keep realizing - to keep achieving - your goals, one after another, in the years ahead.

A goal sometimes seems so far off, and our progress often appears to be so painfully slow, that we have a tendency to lose heart. It sometimes seems we'll never make the grade. And we come close to falling back into old habits that, while they may be comfortable now, lead to nowhere.

Well, there's a way to beat this. It's been used successfully by many of the world's most successful people, and it's been advocated by many of the greatest thinkers. It's to live successfully one day at a time!

A lifetime is comprised of days, strung together into weeks, months and years. Let's reduce it to a single day, and then, still furthermore, to each task of that day.

A successful life is nothing more than a lot of successful days put together. It's going to take so many days to reach your goal. If this goal is to be reached in a minimum amount of time, every day must count.

Think of a single day as a building block with which you're building the tower of your life. Just as a stonemason can put only one stone in place at a time, you can live only one day at a time. And it's the way in which these stones are placed that will determine the beauty and the strength of your tower. If each stone is successfully placed, the tower will be a success. If, on the other hand, the stones are put down in a hit-or-miss fashion, the whole tower is in danger. Now this may seem to be a rather elementary way of looking at it, but I want to make my point clear - and it's a good and logical way of looking at a human life.

All right, then, let's take it one day at a time, from the time we wake-up in the morning until we drop-off to sleep at night, keeping our goal in mind as often as possible.

Now, each day consists of a series of tasks - tasks of all kinds. And the success of a day depends upon the successful completion of most of these tasks. If everything we do during the day is a success - that is, done in the best fashion of which we are capable - we can fall asleep that night in the comfortable knowledge that we've done our very best, that our day has been a success, that one more stone has been successfully put into place.

Do each day all that can be done that day. You don't need to overwork - or to rush blindly into your work, trying to do the greatest possible number of things in the shortest possible amount of time. Don't try to do tomorrows or next week's work - today. It's not so much the number of things you do, but the quality, the efficiency of each separate action that counts. Gradually, you'll find yourself increasing the number of tasks and performing them all much more efficiently.

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